

## **PROJECT: SKI LIFTS (CHANGEOVER)**



**Industry sector :**

**Tourism /Winter tourism**

**Location:** Sarajevo

**/The Olympic Mt. Bjelašnica**

**Investment opportunity objective :**

**Development of sport /winter tourism  
, as the main factor of tourist offer of  
Canton of Sarajevo, Federation of  
Bosnia and Herzegovina and the  
complete country Bosnia and  
Herzegovina.**

**Development of infrastructure  
necessary for a successful promotion  
of the Olympic mountines and  
organizing of big international ski  
competitions.**

**New employment.**

**Improving of ski season.**



Installation of new ski lifts on Bjelašnica MT. – LIFTS: “KOTLOVI” will provide better skiing conditions for skiers.

The existing lift has been installed for the Olympics 1984.yr., and do not fulfil conditions for skiing and big international conditions /low speed and small number of persons/.

Realization of this project will increase the number of skiers, improve safety and provide better finance.

The project will be realised according to ecologic standards.

The consumers of KOTLOVI are mostly younger generations.



**START/END OF IMPLEMENTATION:**

**2017yr. – 2020.yr.**

**REQUIRED FUNDS: 5.000.000 KM /3  
years**

**FINANCING PLAN - PARTNERS:**

**CANTONAL GOVERNMENT:**

**500.000 KM per year**

**GOVERNMENT OF FEDERATION B&H:**

**500.000 per year**

**POSSIBLE PARTNERS / EU FUNDS:**

**2. 000.000 KM /3 year**



**ZOI'84 Ltd. /KJP ZOI'84 OCS**  
**D.O.O.**

**Employees STRUCTURE**

**2014. year - NUMBER OF  
EMPLOYEES: 190**

**2015. year - NUMBER OF  
EMPLOYEES: 137**

**2016. year – NUMBER OF  
EMPLOYEES: 130**

**AGE STRUCTURE: 37**

**BUSINESS PARTNERS:**

**HIT COLLOSEUM -10%;**

**CITY OF SARAJEVO – 5%;**

**CANTON OF SARAJEVO (sport  
and cultural manifestations) –  
25%;**

**BH TELECOM - 5%;**

**FIPA – 5%.**



ZOI'84 manages most of the facilities built for 1984 Olympics, and at the moment there are four organization units:

The main /five floors/ building;  
Ski center Bjelašnica-Igman;  
The Olympic Hall Zetra;  
ZOI TOURS- Travel Agency.

#### CONTACT INFORMATION

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**KJP ZOI'84 OCS D.O.O.**