



national network operator



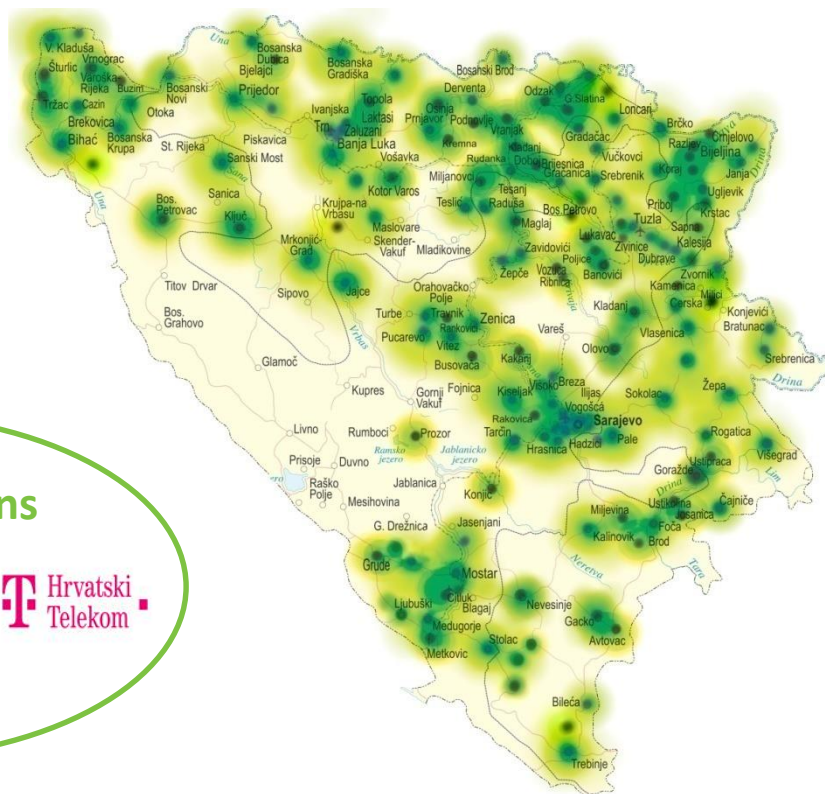
www.zona.ba

COMPANY OVERVIEW

- Scope of Business: wireless internet services and IP telephony services
- Founded in 2003
- Headquarter in Bijeljina with offices in Banja Luka and Sarajevo
- Personnel > 50 educated employees with years of experience
- 48 Partners in BiH towns

MARKETS & CUSTOMERS

- Present in the greater part of the territory of Bosnia and Herzegovina



Home Users > 17k



Business Customers - 700

Interconnections
with

The block contains three logos: a red rounded rectangle with 'm:tel' in white; a logo for 'O:V ODAŠILJAČI I VEZE d.o.o.' featuring a stylized 'O' and 'V' with a red square; and the logo for 'Hrvatski Telekom' in purple and pink.

NETWORK & SERVICES

Core Network

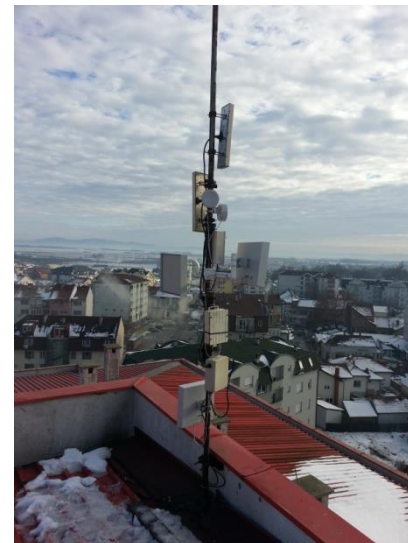


- Functional SDH network
- 22 sites at highest points in BiH
- 17 own antenna towers
- Microwave links (6 GHz, 13 GHz)
- Backup power systems



Base Stations > 2.000 sites

- Unlicensed frequency bands
2.4 GHz and 5 GHz



NETWORK & SERVICES

CONSUMERS



- Wireless broadband experience
- IP Telephony



BUSINESS CUSTOMERS



- Wireless broadband internet
- Virtual Private Networks
- Leased Lines
- IP Telephony



OUR STRATEGY

- Best customer experience
- Direct sales, segmented by type of users and regionally oriented
- Building a strong brand
- Win with partners
- Lead in business
- Evolve financial targets & efficiency
- Encourage leadership & performance development