

## PROJECT PROFILE – STUPČANICA OLOVO

<b>Project Title</b>	CONSTRUCTION OF GREENHOUSE PLANTS IN STUPČANICA OLOVO
Sector of Industry	Agriculture
Location	Olovo, Bosnia and Herzegovina
Objective of the project	This project is intended for construction of the complex of intensive agricultural activity – greenhouse planting and usage of thermal energy from wood production process. Location of the greenhouses is specific because it is located in the wood industrial plant of Stupčanica. Expansion of the business activity.
Key characteristics and advantages of the project	Use of natural resources through modern technology, production of organic food, employment possibilities quick return on investment
<b>The financial aspect of investment - project:</b>	
Return on investment(ROI), Net Present Value, etc.	Total investment cost: 6.500.000,00 EUR IRR: 6% Period on return on investment: 6 years
Budget of expected investment – total investment	<ul style="list-style-type: none"> <li>• Company is looking for a strategic project partner</li> <li>• Willingness for joint venture investments</li> </ul>
Expected mode of cooperation with potential investor	Ready for joint venture arrangements with investors

<b>Company information</b>	<ul style="list-style-type: none"> <li>• TBSIK Salakovac – Branch office Stupčanica Olovo</li> <li>• Civil engineering and construction company with branch office in wood industry Stupčanica – large production portfolio</li> <li>• TBSIK 2014 – 2011 Stupčanica Olovo</li> <li>• Olovo, Olovske luke</li> <li>• Director, board – organizational structure</li> <li>• Capital structure: private</li> <li>• Number of employees: 74</li> <li>• Experience in civil engineering and construction (previously part of Prominvest Konjic)</li> </ul>
Company size	SME / Reversal activities
Structure of sales ( year 2012 and 2013)	<ul style="list-style-type: none"> <li>• Total sales in €: 2014-17.066,00, 2015-1.669.792,00</li> <li>• Structure of sales : local and foreign markets Foreign market exports to Montenegro, Italy</li> </ul>
Market position	TBSIK company and its branch unit Stupčanica Olovo has a large experience and are well established and well known companies in this region.
Financial data	<ul style="list-style-type: none"> <li>• Total income sales € 2014-17.066,00; 2015-1.669.792,00, net profit 2015-32.564,00 EBITDA 2015 -172.902,00 in 2015 export &gt; 68% assets 2014-167.166,00 2015-151.700,00 total liabilities 2015-loans 1.563.692,00, other 444.653,00</li> </ul>
Historical overview of the most important characteristics	Production of different wood products: wooden laminated beams, briquettes, pellets, euro pallets.
List of products	Current production portfolio: concrete sleepers, prefabricated concrete elements and constructions, wood production elements in Stupčanica
Contact Information	<ul style="list-style-type: none"> <li>• Mehmedalija Zmiric, Manager</li> <li>• +387 61 487 253; stupcanica@outlook.com</li> </ul>
Other information	Feasibility studies performed. Documentation is available and can be presented in further.