

PROJECT PROFILE – “SLAP Ribarstvo” doo Rogatica

Project Title	Plan of final works on the hatchery and capacity expansion of the pool
Sector of Industry	Agriculture
Location	Žepa
Objective of the project	<ul style="list-style-type: none"> - Reduction of spawn procurement costs - Reduction of the fish production costs - Find new investor
Key characteristics and advantages of the project	<ul style="list-style-type: none"> - Improving market position - Increase export - To employ unemployed persons - To find an investor
The financial aspect of investment - project:	
Return on investment(ROI), Net Present Value, etc.	Financial indicators that show economic feasibility of the project : the period on return on investment 5 years, Net Present Value 6.000.000,00 € ,
Budget of expected investment – total investment	<ul style="list-style-type: none"> • Identify all sources of financing (own funds, new investor, loan, grant, etc.) in €.
Expected mode of cooperation with potential investor	Joint venture Investment of investors: 2.500.000,00

Company information	<ul style="list-style-type: none"> • “Ribarstvo SLAP” doo • Freshwater aquaculture • Establishment of the company: 2006. • Location: Žepa, municipality Rogatica, Bosnia and Herzegovina • Management of the company: Muhamed Tabakovi , director, • Capital structure: private • Number of employees : 34 • Advantages that the company has when compared with other companies with similar business activities: Location on delta of two rivers, fresh wather, quality and healty products
Company size	- SME
Structure of sales (year 2012 and 2013)	<ul style="list-style-type: none"> • Total sales in € - 2014. 730.285,00 (domestic market); 2015. 959.136,00 • Structure of sales : 2015. : 847.945,00 – local market (88%); 111.191,00 (12%) EU (Austria 60%, Czech Republic 30%, Germany 10%)
Market position	<ul style="list-style-type: none"> - key player on domestic market, - small on foreign market
Financial data	<ul style="list-style-type: none"> • Data from the balance sheets as of 2014/2015 in € (sales revenue 730.285,00/959.136,00 , gross profit 98.064,00/19.663,00 EBITDA, net profit 28.520,00/72.663,00) • Selected balance sheet data as of 2014/2015, amounts in € (fixed assets 756.748,00/947.255,00, total assets 1.238.265,00/1.668.980,00 total equity 71.075,00 / 90.737,00, total liabilities and loans 1.167.190,00/1.578.242,00)
Historical overview of the most important characteristics	<ul style="list-style-type: none"> - Years of experience in fish farming and processing - Recognizable brand – Logo - Quality - Trust
List of products	<ul style="list-style-type: none"> - Rainbow trout - Red trout - Brown trout
Contact Information	<ul style="list-style-type: none"> • Mr Muhamed Tabakovic, director • Tel: 00 387 66 810 500 • Fax: 00 387 58 417 615 • E-mail : muhamedslap@gmail.com Company's Website: http: // www.slap.ba
Other information	For this program we have fully made elaborate , prepared projects...